

ALESSANDRO CONSOLE

Investment Advisor | Serial Entrepreneur
Creating Human-Centric Opportunities in
Dubai Through Personal Experiences

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Alessandro Console is an investment advisor, a seasoned networker, founder, and serial entrepreneur, who has found incredible success in a short period of time by using a unique personalised experience-based approach to turn HNWI customers into trusted referrals.

Currently, he specialises in high-yield investments in Dubai's primary real estate market, particularly within the luxury segment, offering diversified investment opportunities for global investors looking to grow their wealth within the Middle East market.

With a strong focus on “the Dubai experience”, authentic in-person relationships, and a strong global network of high-net-worth clients, Alessandro has established himself as a trusted and knowledgeable expert who investors and high-profile leaders lean into to help them pinpoint the perfect untapped opportunities. He is qualified in business economics and has extensive experience spanning direct sales, corporate consultancy, and scaling business globally.

A highly professional and detail-oriented investment expert, Alessandro excels in complex negotiations and problem-solving. His friendly approach instils confidence in clients, which has earned him a reputation as the go-to advisor. In recognition of his outstanding sales results, he was awarded for being a Rising Star and top performer on his category in 2022 in the off-plan market at the AX CAPITAL MVP AWARDS.

Alessandro's business thrives on referrals, with over 80% coming from satisfied clients. His commitment revolves around providing excellent service to buyers and sellers, earning trust, referrals, and repeat business.

Born in Palermo and raised in Rimini, Italy, Alessandro has lived in Eastern Europe, including Albania and Romania, where he held various roles, including Founder and CEO of the joint-stock company TELCO Group. He oversaw the development and operations of customer call centres for financial institutions offering digitized financial services. He also led brokerage services to identify and negotiate with potential customers for institutions providing electronic money services.

Politics and business associations have always been his passions being the former president of Confindustria in the Banat region, president of the Tricolor Committee of Italians in the world in Romania, and founder of the first delegation of Fratelli d’Italia in Romania.

On a personal note, Alessandro has deep-rooted knowledge of global geopolitics, market sentiment, and is an extremely empathetic person, which has led many people to refer to him as their “point of reference in Dubai.”